



Dear Valued REMSA Member,

As 2019 comes to a close, we wanted to take this opportunity to thank you for your continued support and membership, and to reflect upon the many accomplishments of our shared organization.

Over the past twelve months, membership has grown and REMSA is proud to report that our association is stronger than ever, representing over 310 members hailing from all facets of the rail sector and providing products and services in support of our nearly \$6 billion maintenance-of-way industry.

REMSA's mission is to facilitate global business development opportunities to its members and advance initiatives in support of the rail industry. We do this through our three major pillars and member benefit programs: **Advocacy, Scholarship, and Trade Shows**. Below is a brief recap of REMSA's efforts in these areas in 2019.



Railway Interchange 2019 at the Minneapolis Convention Center



Rep. John Carter with employees at GREX

The core of the REMSA Advocacy Program rests on our grassroots effort, which connects our membership with their local railroads and Members of Congress to jointly advocate on our shared industry priorities. These events have proven extremely successful, generating over 200 positive press news articles about our members' products and services and connecting REMSA with 33 Members of Congress in just over two years. The success of the Advocacy program has also helped REMSA build critical partnerships with the Association of American Railroads (AAR) and GoRail. This year, REMSA hosted 12 events with member companies and their state representatives including, IPS Cranes, Geismar North America, Stella-Jones Corporation, Whiting Corporation, Contech Engineered, Gallagher Asphalt, RailWorks Corp., Oldcastle Infrastructure, Midwest Mole, Inc., Georgetown Rail Equipment (GREX), Encore Rail Systems and Vossloh North America.

Earlier this year, REMSA announced \$15,000 in undergraduate scholarship funds awarded to the employees and families of our membership. In September, we were pleased to debut a new program, the Continuing Education Scholarship which will award \$15,000 to a REMSA member employee pursuing further education. We are proud to support education and in total granted \$30,000 to member scholarships.

This summer, REMSA debut the Digital Consultation Program offering our members a review and report of their digital channels. We continue to look for opportunities to expand membership benefits in the new year in addition to introducing the new and improved REMSA website.

REMSA's hallmark event, Railway Interchange, took place in September where we joined our partners the American Railway Engineering and Maintenance-of-Way Association (AREMA), the Railway Supply Institute (RSI), and the Railway Systems Suppliers (RSSI), in hosting the fifth, biennial Railway Interchange Conference and Exhibition. Railway Interchange is the largest railway trade show and technical conference in North America, showcasing over 700 exhibiting companies and attracting over 8,000 attendees.

As we turn the page to the New Year, REMSA will once again partner with the National Railroad Construction and Maintenance Association (NRC) and host exhibits at the Annual NRC Conference & NRC-REMSA Exhibition this January at the Hotel Del Coronado in San Diego, California. We hope to see you there.

At REMSA, our sole focus is on providing value to you, our members, and are continuously exploring new ways in which to do so. For more information on REMSA and to get engaged, I encourage you visit our website at www.remsa.org to learn more about any of these programs or to provide your feedback. We are thankful for your partnership and support over the last year, and look forward to serving you in 2020.

From all of us at REMSA, we wish you a safe and happy holiday season and a prosperous new year.

Alan D. Reynolds,
REMSA President

